BID/OFFER RESPONSE TO SOLICITATION NO.:
GS-07P-99-HHD-0116

ARMED AND UNARMED SECURITY
GUARD SERVICES IN VARIOUS
LOCATIONS WITHIN THE GREATER
SOUTHWEST REGION
ZONE 4 - FT. WORTH

JANUARY 14, 2000

Submitted to:
General Services Administration
Public Building Service
Federal Protective Service (7PTA)
819 Taylor Street, Room 11A01
Fort Worth, TX 76102-6105

Submitted by:

SCG
Security Consultants Group, Inc.
178 Northwestern Avenue
Oak Ridge, TN 37830
SECTION B
Supplies or Services and Prices
6. Offer

GEOGRAPHICAL ZONE: **FORT WORTH TEXAS**

<table>
<thead>
<tr>
<th><strong>WAGE RATE</strong></th>
<th><strong>OVERHEAD %</strong></th>
<th><strong>PROFIT %</strong></th>
<th><strong>ESTIMATED QUANTITY</strong></th>
<th><strong>TOTAL</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BASE PERIOD (36 MONTHS OFFER)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. REGULAR ARMED RATE (Class II)</td>
<td>$12.00 X</td>
<td>.+ X</td>
<td>X 50,000</td>
<td>=</td>
</tr>
<tr>
<td>2. REGULAR UNARMED RATE (Class I)</td>
<td>$ 7.00 X</td>
<td>.+ X</td>
<td>X 450</td>
<td>=</td>
</tr>
<tr>
<td>3. SUPERVISORY RATE</td>
<td>$15.00 X</td>
<td>.+ X</td>
<td>X 5,000</td>
<td>=</td>
</tr>
<tr>
<td><strong>OPTION LOT I (36 MONTHS) OFFER</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
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<td>.+ X</td>
<td>X 5,000 hours</td>
<td>=</td>
</tr>
<tr>
<td><strong>OPTION LOT II (36 MONTHS) OFFER</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
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<td>=</td>
</tr>
</tbody>
</table>

* The Wage Rates and the Estimated Quantities shown are for EVALUATION PURPOSES ONLY and do not represent wage rates or contract security guard hours required.

**ZONE TOTAL**

$3,447,184.08
<table>
<thead>
<tr>
<th>UNIT PRICE</th>
<th>ESTIMATED QUANTITY</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>PER MONTH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2a. PATROL AUTOMOBILE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. BASE PERIOD</td>
<td>X 12 MONTHS</td>
<td>.= $</td>
</tr>
<tr>
<td>2. OPTION LOT I</td>
<td>X 12 MONTHS</td>
<td>.= $</td>
</tr>
<tr>
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<td>X 12 MONTHS</td>
<td>.= $</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td>.= $</td>
</tr>
</tbody>
</table>

NOTE: Duplicate these pages as necessary for each zone offered.

**PRICE EVALUATION:** The total evaluated offer of each offeror will be determined using the following formula:

- a. The wage rate plus the overhead percent plus the profit percentage will be multiplied by estimated number of hours in the initial three year period (and monthly automobiles price will be multiplied by the estimated months) to establish total year base contract price.

  **EACH option year offer shall be treated as follows:**

- b. The wage rate plus the overhead percent plus the profit percentage will be multiplied by estimated number of hours in each three year period (and monthly automobiles price will be multiplied by the estimated months) to establish total each three year option period.

  The total price to be used for establishing the low offeror shall be determined by adding the totals of (a) and (b) the total prices of the initial base year and the two option periods.

In accordance with Clause 52.219-23, Notice of Price Evaluation Adjustment for Small Disadvantaged Business Concerns will be evaluated by adding a factor of 10% to the price of all offers, except offers from small disadvantaged business concerns the adjustment. **The 1-% adjustment will only be added during evaluation of offers and not at the individual task**

In accordance with Clause 52.219.4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns, by adding a factor of 10% to the price of all offers from small business concerns that appear on the List of Qualified HUBZone Concerns that have not waived the evaluation preference.
SOLICITATION/CONTRACT/OFFER TO COMPLETE BLOCKS 12, 17, 23, 24, & 30

2. CONTRACT NO. GS-07P-00-HHD-0035
3. AWARD/EFFECTIVE DATE 2/17/2000
4. ORDER

7. FOR SOLICITATION INFORMATION CALL
OUT

a. NAME Kris Ann Andrews
b. TELEPHONE NUMBER /No collect PHONE NUMBER
b2Low

9. ISSUED BY General Services Administration Public Buildings Service

Attn: Kris Ann Andrews, 7PTA
819 Taylor Street, Room 11A01
Fort Worth, TX 76102

IMPORTANT: When responding, complete all lightly shaded blocks and return the offer/offer to the above address.

15. DELIVER TO

To be shown on each order issued under any contract resulting from this solicitation.

17a. CONTRACTOR/ CODE
OFFEROR

Security Consultants Group, Inc.
178 Northwestern Ave.
Oak Ridge, TN 37830

TELEPHONE NO. 865-482-7440 FAX NO. 865-482-9436

18a. PAYMENT WILL BE MADE BY
See Block 15.

18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW

Do not complete blocks 19 through 24, see schedule of supplies/items beginning on page _

19. ITEM NO. SCHEDULE OF SUPPLIES/SERVICES

20. QUANTITY UNIT

21. UNIT PRICE UNIT

22. AMOUNT

25. ACCOUNTING AND APPROPRIATION DATA

26. TOTAL AWARD AMOUNT (For Govt. Use Only)

27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA ARE □ ARE NOT ATTACHED.

27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA □ ARE □ ARE NOT ATTACHED.

28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.

30a. SIGNATURE OF OFFER/CONTRACTOR

Richard J. Lang
Corporate Treasurer/CFO

30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT)

Richard J. Lang

30c. DATE SIGNED 1/13/00

31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)

Shirley Rohmer

31b. NAME OF CONTRACTING OFFICER (TYPE OR PRINT)

Shirley Rohmer

31c. DATE SIGNED 2/17/00

32a. QUANTITY IN COLUMN 21 HAS BEEN

□ RECEIVED □ INSPECTED □ ACCEPTED AND CONFORMS TO THE

32b. SIGNATURE OF AUTHORIZED GOVT. REPRESENTATIVE

32c. DATE

33. SHIP NUMBER

34. VOUCHER NUMBER

35. AMOUNT VERIFIED CORRECT FOR

36. PAYMENT □ COMPLETE □ PARTIAL □ FINAL

37. CHECK NUMBER

38. S/R ACCOUNT NUMBER

39. S/R VOUCHER NUMBER

40. PAID BY

41a. I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT

41b. SIGNATURE AND TITLE OF CERTIFYING OFFICER

41c. DATE

42a. RECEIVED BY (Print)

42b. RECEIVED AT (Location)

42c. DATE (YYMMDD)

42d. TOTAL CONTAINERS

AUTHORIZED FOR LOCAL REPRODUCTION

SEE REVERSE FOR OMB CONTROL NUMBER AND PAPERWORK BURDEN STATEMENT

STANDARD FORM 1449 (10-05)

Prescribed by USA - FAR (48 CFR) 52.212
Security Consultants Group, Inc.'s (SCG) offer dated January 13, 2000, Amendment #1 dated December 15, 1999, Amendment #2 dated January 4, 2000, and Amendment #3 dated January 7, 2000, are accepted by the Government as part of the award.

In addition, SCG's letter dated February 16, 2000, which proposes a supervisory base hourly wage rate of $40.00, the Guard II hourly wage rate, is accepted by the Government and will be incorporated into the contract.

This contract covers Zone 4 (Fort Worth) of the Greater Southwest Region.
February 16, 2000

General Services Administration
Public Buildings Service
ATTN: Kris Ann Andrews
Rom 11A01, 7PTA
819 Taylor Street
Ft. Worth, Texas 76102-6114

SUBJECT: Solicitation No. GS-07P-99-HHD-0116, Armed and Unarmed Security Guard Services in Various Locations Within the Greater Southwest Region

Dear Ms. Andrews:

Based on our phone conversation on February 15, 2000 about our pricing on the referenced Solicitation, SCG estimates the supervisory hourly wage rates as being lower than the Guard II wage determination base hourly wage rates. For the referenced solicitation, GSA provided the Guard II base hourly wage rate of $12.00 in Section B of the solicitation. Based on our supervisory base hourly wage rate being lower than the Guard II hourly rate, SCG would propose a supervisory base hourly wage rate of $ which is lower than the Guard II rate).

Please call me at (865) 482-7440 if we need to discuss this further.

Sincerely,

Richard J. Lang
Corporate Treasurer/CFO
AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

2. AMENDMENT/MODIFICATION NO.  
Amendment #2

3. EFFECTIVE DATE  
1/14/00

4. REQUISITION/PURCHASE REG. NO.  

5. PROJECT NO. (if applicable)  

6. ISSUED BY  
GSA, Public Buildings Service (7PTA)

7. ADMINISTERED BY (if other than item 6)  
Same as Block 6

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)  
(X)

9A. AMENDMENT OF SOLICITATION NO.  
GS-OPP-99-HHD-0116

9B. DATED (SEE ITEM 11)  
11/26/99

10A. MODIFICATION OF CONTRACT/OFFER NO.  

10B. DATED (SEE ITEM 11)  

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS  
(X) The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended. is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing items 8 and 15, and returning 3 copies of the amendment; or
(b) By acknowledging receipt of this amendment on each copy of the offer submitted;

or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/OFFER NO. AS DESCRIBED IN ITEM 14.

CHECK ONE  
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.

B. THE ABOVE NUMBERED CONTRACT/OFFER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:  

D. OTHER (Specify type of modification and authority)  

E. IMPORTANT: Contractor  is not,  is required to sign this document and return 3 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)  
Solicitation Number GS-OPP-99-HHD-0116 for Professional Armed and Unarmed Security Guard Services has been amended as shown on the attached pages.

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as hereofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)  
Richard J. Lang  
Corporate Treasurer/CFO

15B. CONTRACTOR/OFERNO  
15C. DATE SIGNED  
1/15/00  
(Signature of person authorized to sign)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)  
Carol Lautzenheiser

16B. UNITED STATES OF AMERICA

16C. DATE SIGNED
AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

2. AMENDMENT/MODIFICATION NO. 
Amendment #3

3. EFFECTIVE DATE 
1/7/00

4. REQUISITION/PURCHASE REQ. NO. 

5. PROJECT NO. (if applicable) 

6. ISSUED BY 
GSA, Public Buildings Service (7PTA)

7. ADMINISTERED BY (if other than item 6) 
Same as Block 6

B. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) 
GS-07P-99-HHD-0116

11/26/99

10A. MODIFICATION OF CONTRACT/ORDER NO. 

10B. DATED (SEE ITEM 11) 

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS 
[X] The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers is extended. is not extended. 

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
(a) By completing items 8 and 15, and returning copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

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B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:

D. OTHER (Specify type of modification and authority)

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCS section headings, including solicitation/contract subject matter where feasible)
Solicitation Number GS-07P-99-HHD-0116 for Professional Armed and Unarmed Guard Services has been amended as follows:

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remain unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) 
Richard J. Lang
Corporate Treasurer/CFO

15B. CONTRACT OFFERER'S SIGNATURE 

15C. DATE SIGNED 
1/15/00

15D. UNITED STATES OF AMERICA

15E. DATE SIGNED

STANDARD FORM 30 (REV. 10-93)
Prescribed by GSA FAR (48 CFR) 53.243